



How to Obtain a SCLEROTHERAPY CERTIFICATION



Obtaining a Sclerotherapy Certification

The following brochure explains the different options we offer, in order for you to be able to obtain **The Sclerotherapy Certification**, from Crown Medical. If you have any other question on obtaining this Certification simply contact us at support@CopaVin.com Thank You



Call (786) 587-3202

or

WWW.CopaVin.Com



Sclerotherapy Certification Application

1

The first step is to fill-in the following application





CopaVin

General Information :

Degree : _____ DOB : _____ Sex : _____

Name : _____

Address : _____

City : _____ St : _____ Zip : _____

Contact Ph () _____, _____ Alternative () _____, _____

Education :

Degree : _____ , Yr of Graduation : _____

Name of Institution : _____

Other Degrees and or Specialization : _____

Yr : _____ Place : _____

Specialization : _____

Place of Work :

Name : _____

Position : _____

Address : _____

City : _____ St : _____ Zip : _____

Contact Ph () _____, _____ Alternative () _____, _____



CopaVin

4. – Institute where you obtained your formal Sclerotherapy Training?

Advanced Sclerotherapy Training of Crown Medical Yes No

If you have not been trained by Crown Medical please explain the following:
By whom did you receive Sclerotherapy Training?

Dates of Training: _____ How many hours of training did you receive: _____

Please describe the Bibliographical Reference/Training Manual used in the above course: _____

What other Sclerotherapy Manual have you used, read, or consulted.

Have you performed Sclerotherapy before, if so please briefly state how many patients of sclerotherapy have you Treated : _____

Please explain any other training / experience you may have in performing sclerotherapy: _____

5. Certification and Database Registration

This is an application for Certification; I am attaching copies, (no originals accepted) Of the corresponding documentation, needed to be verified. Photo ID, Copy of License, Copy of Medical Degree

Please reserve my seat at the next examination for Sclerotherapy Certification

Date of Exam requested: _____

I am also Applying to be register in the Professionals of Sclerotherapy Data Base

 **Application is for Sclerotherapy Certification for Doctors**

 **Application is for Sclerotherapy Certification for Nurses**

 **Application is for Sclerotherapy Certification for International Doctors**

6- Type of Payment

Fees are

Application Fees	75.00	US
Examination Fees	125.00	US
Data Base Registration Fees.....	75.00	US

Total Fees275.00 US

Check/Money Order

Payable to Crown Medical, ATTN: Registrar Office , 6785 SW 40st, Miami, Fl. 33155

Credit Card Charge to the following account

VISA MASTERCARD AMERICAN EXPRESS DISCOVER

Billing Address of Credit Card Billing Address

Address _____

City _____ St : _____ Zip Code _____

Credit Card Number: _____

Expiration Date: _____

3 4 Digit Security Code _____, on Back of Credit Card

For security purpose, we will only ship Manual and other , Materials to billing address of the credit card. Total Amount enclosed to be charged is of : _____

Signature: _____

(Not valid without signature)

7. Methods of Registration for Direct line call 786 597 3202

Submit Payment and Complete Registration form via 1 of 4 methods

Mail

ATTN: Registrar Office
6785 sw 40st
Miami , Fl. 33155
**Check, Money Order,
Credit Card**

Online

www.copavin.com
Credit Card Only

Email

Sales@copavin.com
Credit Card Only

Fax ATTN: Registrar Office, 305-662-7140
Credit Card Only

8. Terms and Conditions:

By signing you hereby confirm you have read, and accepted the full "Terms and Conditions" of COPVIN, under which the Sclerotherapy Certification is given.

I have read and fully understand terms and conditions for this Course, Manual and/or Certification.

Signature:

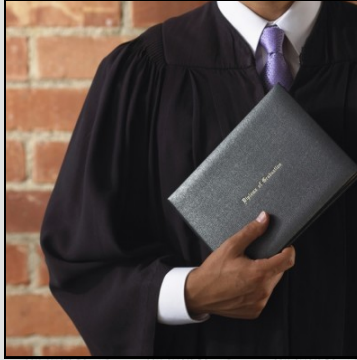
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Americans with Disability Act All of our courses intend to fully comply with the ADA. If you need any special assistance please contact an event staff specialist at 305-740-4444 at least 3 weeks prior to activity.



CopaVin

DIPLOMA & CERTIFICATE



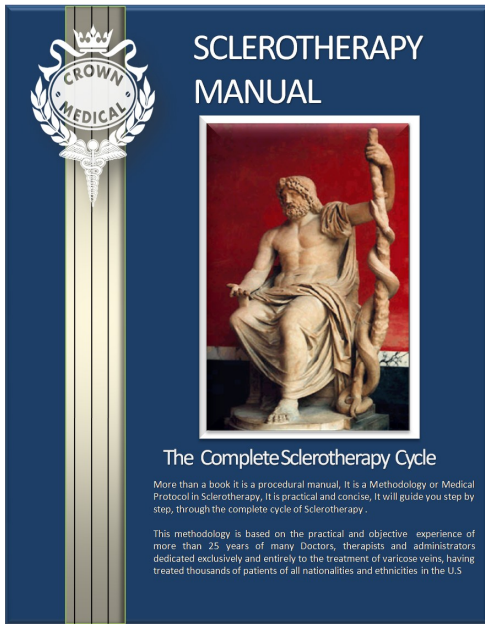
Obtaining a Sclerotherapy Certification

Once you complete the course offered by CopaVin , you could apply for examination in order to obtain Crown Medical Sclerotherapy Certification. To obtain **The Certificate in Sclerotherapy**, you also must meet these other requirements such as , You must show proof of medical education such as MD, RN, DO, DPM, PA, etc, and show that you have a valid and active license to practice your specialization in medicine for an area / State / Province: For International student are the same requirements or you can present a validation of Medical studies through any US embassy and have met CROWN MEDICAL requirements. The final process will be a direct interview with the candidate. Before approval for Certification Examination could be given



Certification Exam & Data Base.....\$ 275

DOCTORS MANUAL



This 425 page manual that covers all a doctor needs to know, in order to successfully implement Sclerotherapy Procedure in his/her office or center.

The methodology presented is based on the practical and objective experience of numerous doctors, therapists and administrators whom have been dedicated exclusively and entirely to the treatment of varicose veins for more than 26 years, having treated thousands of patients of all nationalities and ethnicities in the U.S

All the elements, techniques, and protocol involved in Sclerotherapy, is explained via the Sclerotherapy

Cycle ten step graphic.

All elements and phases of Sclerotherapy are broken down both from a medical and managerial point of view.

Each chapter/step constitutes a milestone within the Sclerotherapy cycle. Chapters are presented in the same logical order in which the task occurs when treating a patient's varicose disease.

Checklist are provided to establish a communication interface between all personnel involved doctors, nurses, therapists, and administrators. This system will guarantee you will be able to truly learn Sclerotherapy, form A to Z

After purchasing the manual(s) if you feel you may need to expand your understanding of this technique, you have the opportunity to enroll in one of our Sclerotherapy Courses; On-Location, Online-Live, Online-On-Demand. Each course is taught by personnel whom actively practices Sclerotherapy. Thus you have the advantage to network and share your con-

Look at the T.O.C.

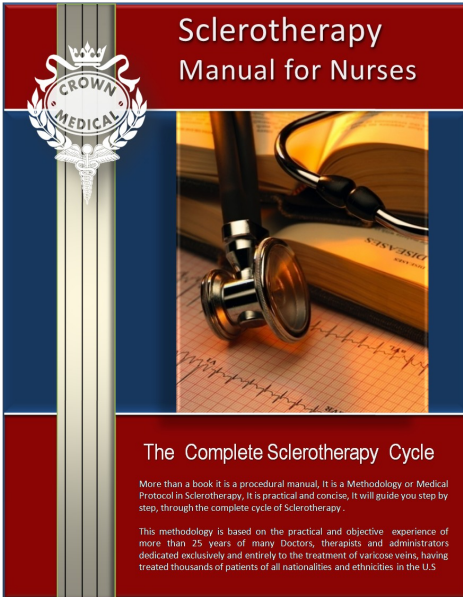


Detail explanation of the 22 Injection Techniques



Cost \$ 375 *For only the Cost of 2 Therapies,*
To Order Call (786) 587—3202 Or www.COPAVIN.Com

RN MANUAL



Sclerotherapy Manual for Nurses has been prepared especially for Nurses. As with the doctor's manual the Sclerotherapy Cycle is divided in 10 Step.

Each step of the Sclerotherapy Cycle is examined and broken down for the need of each professional, Each chapter/step is presented in the same logical order in which the task occurs when treating a patient's varicose disease.

All elements and phases of Sclerotherapy are broken down both from a medical and managerial point of view. This system

will guarantee you will be able to truly learn Sclerotherapy, from A to Z

This book has been tailored to summarize the RN responsibilities. Checklist summarizing the RN's responsibilities can be found at the end of each chapter.

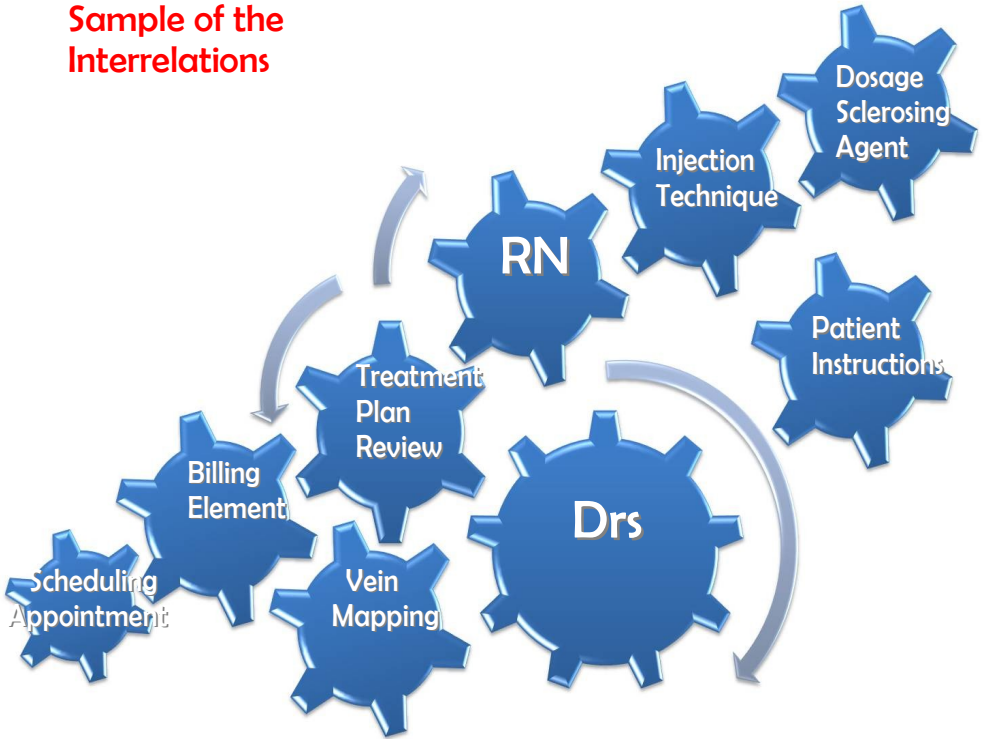
The methodology presented is based on the practical and objective experience of numerous doctors, therapists and administrators whom have been dedicated exclusively and entirely to the treatment of varicose veins for more than 26 years, having treated thousands of patients of all nationalities and ethnicities in the U.S More than a book it is a procedural manual which brings to you the Methodology or Medical Protocol in Sclerotherapy.

After purchasing the manual(s) if you feel you may need to expand your understanding of this technique, you have the opportunity to enroll in one of our Sclerotherapy Courses; On-Location, Online-Live, Online-On-Demand. Each course is taught by personnel whom actively practices Sclerotherapy. Thus you have the advantage to network and share your concerns with other professionals in Sclerotherapy doctors, nurses, and Sclerotherapist.

Interrelation Between DR & RN

This a practical Manual and it show the interrelations between Dr, RN and the different Task

Sample of the Interrelations



These manuals will give you guidance every step of the way

Cost \$ 375

Only for the Cost of 2 Therapies)

To Order Call (786) 587—3202

Or go to [www. COPAVIN. Com](http://www.COPAVIN.Com)

SCLEROTHERAPY SEMINARS



All of our Sclerotherapy training is based on one of Crown Medical's Sclerotherapy Manuals. We Offer different types of course or seminars formats for your convenience.

You could select any type of format that is best for your in the time you require to learn Sclerotherapy. We offer 3 different type of seminars formats in one day seminars as well as five day comprehensive courses. Therefore you have to select 1 out of 6 possible combinations, for your Sclerotherapy Training Needs, however, each course/seminar ensures all elements and phases of Sclerotherapy are covered, of course, with different levels of detail.

The objective of all Courses is to go through the complete Sclerotherapy cycle and provide you with the comprehensive training you need to implement a successful Sclerotherapy practice, The one day seminar is designed for those with experience, The five day course is for those starting Sclerotherapy and wish to obtain an in-depth study of all details of the Sclerotherapy process, Depending on the level of expertise you may have, select the appropriate training option for you.

TYPE OF FORMATS



Type of Seminars

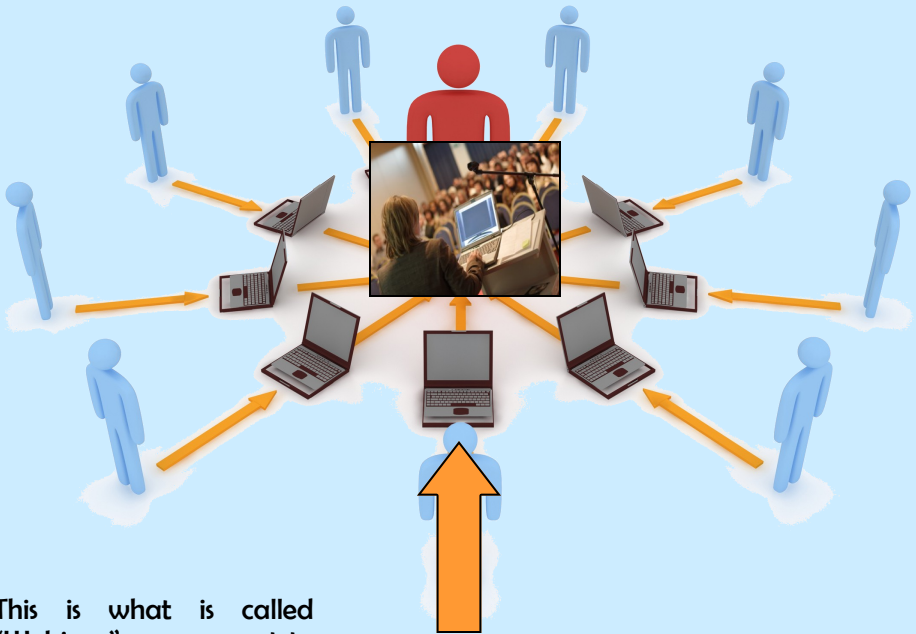
1 On Location (Traditional methods)

On location course are given, usually in Orlando, Disney World, or and International Course, the objective is that the Dr or RN can double up a Family vacation and training, Program training days are one more day, the One day course converts to a two day, the 5 day to a 6 day because we cut some hours so that you can also enjoy a family vacation. However each course/ seminar ensures all elements and phases of Sclerotherapy are covered, in the level of detail selected.

The objective is to go through the complete Sclerotherapy cycle and provide you with the comprehensive training you need to implement a successful

SEMINARS FORMATS

2 On Line Live , or “ Webinar”



This is what is called “Webinar” you connect to a seminar live, with a live professor using your computer, we give you access to see our webcasting,

It looks and feels like a normal seminar, but from the comfort of your home or office, you can ask question to the professor live, it is like a normal conversation, so that you can be in the classroom without the traveling expense, it is very practical you will have the same course as if you were there, as a matter of fact some times we transmit, these type of seminar from the seminars on location others form the classroom at Crown Medical Centers



SEMINARS FORMATS

3

On Demand Seminars

You will receive a normal standard seminar the same one as live, Which you can request on demand, It works just like the TV cable Co. or satellite dish does with a movie

It looks and feels like a normal seminar, but from the comfort of your home or office. This type of seminar is ideal for those who have a difficult schedule or night hours

On Demand does not mean you are alone, You could also ask question to the professor, vial email, when there is a subject you wish clarification on.

This type of seminar also includes the ability for you to exchange with the professor or other students via special programmed blogs of CopaVin.

You could also get the option to talk to the professor live via phone, , within the time frame permitted by the seminar for this activity.

CopaVin Sclerotherapy Training Program, make this option a very good and special giving the student lots of advantages, so that you can feel that you are in the classroom, without the traveling expense, without missing work, and at your own time.

it is very practical option, you will have the same course as if you were there, live, as a matter of fact some student like it better than live because they could "rewind" and hear again what the professor said or did, , You can stop it at your convenience and go to the bathroom , or continue the class at your discretion. An open class room 24 Hr a Day.



New

An Opportunity for MD's RN's PA's



LOOK AT THE BENEFITS WAITING FOR YOU

A complete and Comprehensive courses. Of 1 or 2 days,
ONLINE LIVE or ON DEMAND or ON LOCATION

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- Work a normal schedule
- Get the respect you deserve
- Become a Specialist
- Establish a business, Be your own boss
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Income



Apply today, Seats are Limited
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[www. CopaVin .com](http://www.CopaVin.com)

TIME REQUIRED FOR SEMINARS



How much time does the Sclerotherapy training requires ?

1



OR

5

Days

All of our Sclerotherapy training is based on one of Crown Medical's Sclerotherapy Manuals. We Offer one day seminars as well as five day comprehensive courses. Each course/seminar ensures all elements and phases of Sclerotherapy are covered, of course in different levels of detail. The objective is to go through the complete Sclerotherapy cycle and provide you with the comprehensive training you need to implement a successful new business. The one day seminar is designed for those with experience, The five day course is for those starting Sclerotherapy and wish to obtain an in-depth study of all details of the Sclerotherapy process , Depending on the level of expertise you may have, select the appropriate training option for you.

SCLEROTHERAPY SYLLABUS

Curriculum

Lesson No 1

Eleven Steps of the First Visit
Physical Examination
Functional Tests
3D Venous Map
Venous Classification—Multifactor Scale
Differential Diagnosis
Managing Therapy Options
Review & Charts, Summary of the First Medical Visit

Lesson No2 The 3D Venous Map

Objective and Benefits of the Venous Map
Venous Map
Procedure for Filling out the Venous Map
International Venous Classification (CEAP)
Varicose Vein Scale and Categories
Charts and Summary of the Steps for 3D Venous Map

Lesson No 3 Vascular Tests

Types of Vascular Tests
Arterial Doppler
Steps for Arterial Doppler
Arterial Imaging
The How and Why of Venous Examinations
Techniques Used in the Examination
Deep Vein System
Superficial Vein System
Summary of Vascular Tests

Lesson No 4 Evaluating Test Results

List of Sclerotherapy Indications
List of Contraindications
Results Derived from the Second Visit
How to educate the Patient, Avoid Problems
Informed Consent
Charts and Summary of the Second Visit

Continue in next pages.....

SCLEROTHERAPY COURSE CONTENT



Crown Medical presents their Book, & Courses in the same logical order in which each task occurs when treating a patient's varicose disease. Each chapter tackles a milestone within the:

“The Sclerotherapy Cycle”

SCLEROTHERAPY SYLLABUS

Curriculum

Lesson No 5 Therapy Estimates.

Evaluating Test Results
Importance of Estimates, Why do we need estimates
Problems with the Estimates
Methodology for Making Estimates
The Six Steps methodology
Patient Index-Mathematical Formula
Therapist Index-Mathematical Formula
Estimate of Required Therapies
Mathematical Formula
Cost of Therapy
Determine your price level
Patient expectation
Charts and Summary of How to Make Sclerotherapy Estimates

Lesson No 6 Treatment Plan

How to prepare a treatment plan
Elements to be considered in the Treatment Plan
The 8 Steps for Developing the Treatment Plan
Goals to be Reached with Sclerotherapy
Pre-Sclerotherapy Recommendations
Summary Chart of the Estimate Process

Lesson No 7 Performing Sclerotherapy

Physiopathology of Sclerotherapy
Classification and Use of Esclerosantes
Concentration of the Medication
How to prepare "DOSAGE"
The Dichotomous Technique
The different Sclerotherapy Method or Schools

Lesson 8 The Essence of Sclerotherapy

The 13 Steps of Sclerotherapy
The 22 Most Important Injection Techniques
The Second Sclerotherapy
How to Control the Sclerotherapy
Charts and Summary of Sclerotherapy Procedure



SCLEROTHERAPY SYLLABUS

Curriculum

Lesson 9 Sclerotherapy Complications

List of Sclerotherapy Complications
Treatment for Each Complication
Urticaria,
Superficial Thrombus,
Skin Necrosis,
Blisters,
Hyperpigmentation, etc.)
Serious Systemic Reactions
Eight Factors that Increase Risk of DVT/PE

Lesson 10 Sclerotherapy Control & Progress Report

Objectives of Controlling the Progress of Treatment
How to prepare a Progress Report
Type and Frequency of the Treatment Control
Therapist Report on the Progress of Sclerotherapy
Physician Report on the Treatment Plan

Lesson A – B – C (Included in the 5 day course only)

Anatomy and Physiology of the Vein System
Deep Vein System
Superficial Vein System
Perforators
Anatomical References
The Endothelium and its Functions
Physiology of the Vein System
Pathophysiology of Varicose Veins
Manifestations, Conditions and Complications
Photographic References / Before & After---Side Effects
Graphic Summary of the Full Sclerotherapy Cycle

Lesson 11 Questions & Answers on Sclerotherapy

Review of Main topics in Lesson 1 thru 10

Lesson 12

Exercise and sample on each of the topics learn in lesson 1 thru 10 approximately One hour per Lesson doing developing samples and exercise
Lesson No7 takes 4 Hours by it self

Lesson 13

Open Discussion of topic learn in each lesson
One hour for each Lesson 1 thru 10

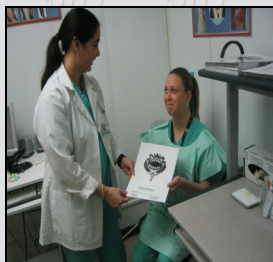
Courses designed with all the details necessary to be totally successful



1

Comprehensive Vein Evaluation - You will learn all the details to conduct a comprehensive medical evaluation of PVI, from differential diagnosis to Sclerotherapy methods to use, to treating complications. It's a real comprehensive course from a to z.

2



How to prepare a complete treatment plan - What elements to consider, how to document your medical records in order to avoid possible problems and get paid, how to estimate length of treatments.

3

Arterial & Venous Doppler and Ultrasound Evaluation - You will learn all the steps and required methodology to be able to incorporate 5 procedures into your practice, increase the accuracy & quality of the treatments while increasing income.



CPT reimbursement Codes : 93965, 93923, 93970, 93925



4

The 22 different Sclerotherapy techniques - You will learn all of the different types of Sclerotherapy techniques available. You will learn how to treat complications, and best of all how to avoid them; You will go through the complete cycle of Sclerotherapy.

5

How to Bill, How to Document, Informed Consent and much more.... You can perform the best Sclerotherapy in the world; you can be the best Doctor; but if you don't know "How to Bill", "How to Document", "How to Protect Yourself"; you could not survive.



Call (786) 587 -3202

or

www. Crown Medical Books .com

TESTIMONIALS FROM YOUR COLLEAGUES



Crown Medical conducts post seminar surveys in order to maintain the utmost quality in our courses, and incorporates any and all suggestions that may arise. We conducted these surveys by groups in three phases, immediately after the seminar, six months after, and a year after. These are some of the most typical comments expressed by our students:

COMMENTS

“I can’t believe I didn’t do this sooner; I’ve missed out on a lot of time with my family, and money”.

“I didn’t know you could bill Medicare and some insurance companies.”

“After I took all the courses on performing Sclerotherapy, my life changed for the better.”



“ Where were you guys? My only regret is not having done this course before ”

“I wish all my returns on investments were as solid as my decision to take your course. Thank you to Dr. Mason and Crown Medical ”



Sclerotherapy Seminar @ Florida International University

“I was thinking this course would be the same as all other CME’s, but Crown Medical made it easy and interesting. I found the practical application and teaching methods to be very helpful.” Impressive.

“As an RN I’m glad I took this course it has opened many doors for me”. Now I have many Doctors call me to work for them. They want my Sclerotherapy expertise”

“Thanks for the class. As a Physician Assistant I can’t believe I didn’t take it before. It was 100% better than I thought, not only because of the presentations and materials but the didactics as well, you can tell the experience the professor has”

“The only regret I have is not bringing my staff with me to the course, But now since everybody is trained, I can go on vacation and relax”



ABOUT PAYMENTS



It is Easy, Simple and Affordable

We accept



For your convenience we accept all types of Credit Cards which gives you the facility to pay at your pace . We also accept Personal Check and of course Cash.

Best return over investment in your life

With **ONLY ONE** patients, you will pay for the entire comprehensive 5 day course, making Crown Medical your **BEST** Return on Investment.

You have two ways of

You have Options

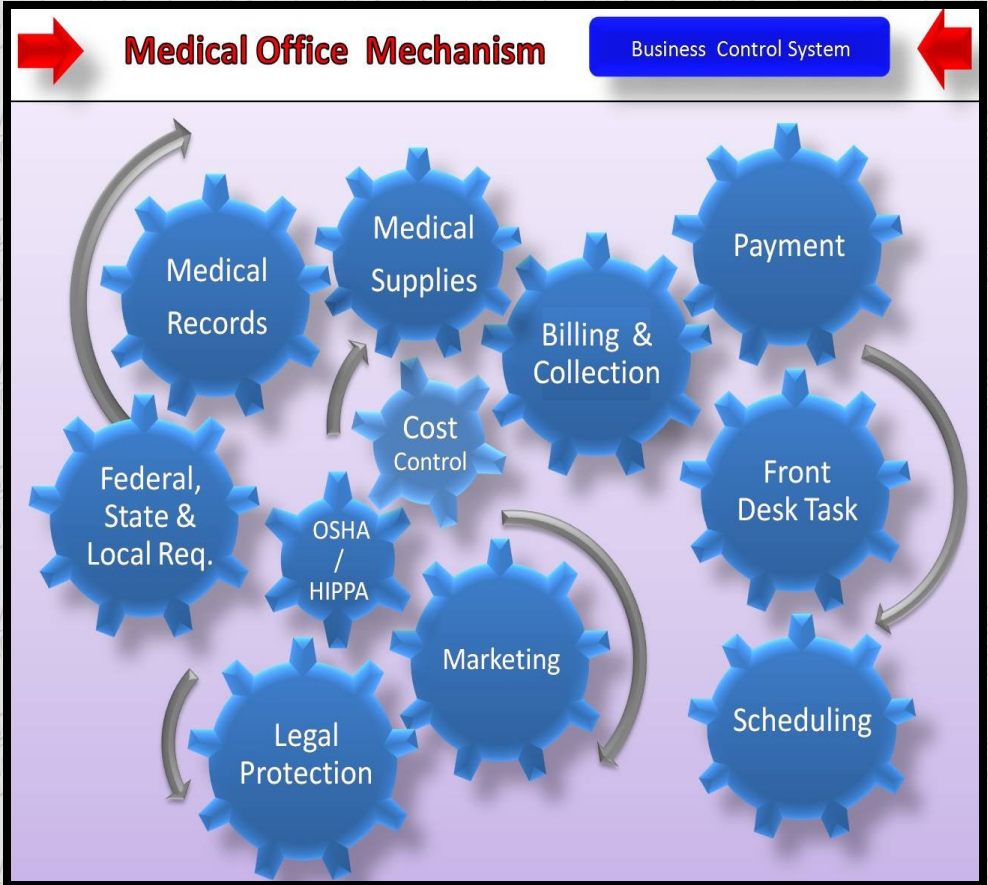


A.- ONLINE LIVE

B.- ONLINE ON DEMAND



LEARN THE BUSINESS SIDE OF SCLEROTHERAPY



With CopavIn you are assured of having the experience you can trust, in order to implement successfully Sclerotherapy.

You can Obtain the Complete Sclerotherapy Cycle, you can get all the necessary elements form the 22 Injection Technique to the Business Components