

## Why Varicose Veins Treatment



Thinking about maximizing your income potential? With Crown Medical 's Advanced Sclerotherapy Comprehensive Courses, you can do it! It's fast and simple.

Varicose Veins treatment is a low risk procedure, high on demand, and covered by Medicare and some insurance companies. Over half a million patients between the ages of 22 and 80 chose Sclerotherapy last year; a 15% increase from the previous year and with the baby boomers aging, it will grow even

more dramatically. Now Crown Medical offers all you need to succeed establishing this business from Books and Manual, Courses and Seminars, to Certification. So that you too can capture this growing market. Crown Medical gives you the confidence that the courses are taught exclusively by Doctors, RN and other with over 25 years of experience doing this procedure. If you wish to break from the pack and increase your income dramatically, we have prepared the following information for your review. For more information call us today. This is a real opportunity for you

## What will you find here

- 1.- Why You Should Become a Certified Varicose Veins Specialist
- 2.- What Benefits you would obtain
- 3.- What you will learn in these courses. Course Catalog & Description
- 4.- How much Income can you make form Sclerotherapy Treatments
- 5.- How much Income can you make from other vein related procedures
- 6.- Why Crown Medical is the Best
- 7.- What Books & Manual available
- 8.- Certification
- 7.- The Business elements of Varicose Veins treatment
- 8- When and where are the course taught
- 9.- Online Seminars available
- 10.- On Location Seminar available
- 11.- How to contact CopaVin
- 12.- Support after the Seminar



# Every element you need to be successful in Sclerotherapy



**BOOKS & MANUALES** 



**COURSE & SEMINARS** 



CERTIFICATION

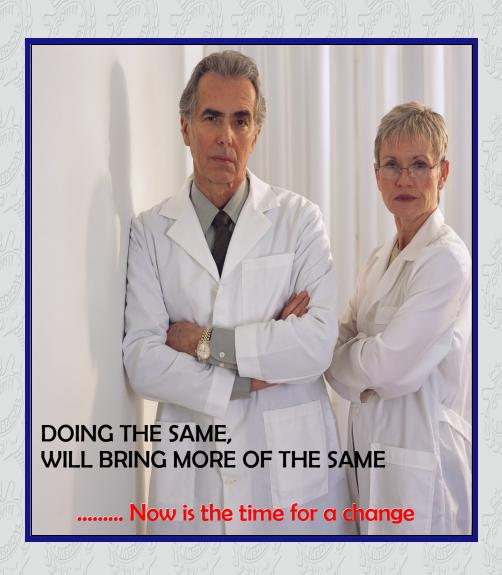


**POST-TRAINING SUPPORT** 

A Real Opportunity for DR's, as well as RN's or PA's

www. CopaVin .com

# Become a Varicose Veins Specialist





A Real Opportunity for MD's, as well as for their staff of RN's or PA's

## How much does Sclerotherapy pay?

Sclerotherapy is very rewarding. Let's look at samples you could charge for each therapy session, depending on your geographical location. Reimbursements shown are from MEDICARE reimbursement rates, determined by zip codes (for your specific zip code go to our web site). Cash column is determined by increasing Medicare rates by 25%. In many instances cash or standard prices are 100% more than Medicare rates.



#### REIMBURSTMENT FROM SCLEROTHERAPY

State	lina 28204 Charlo ork 11415 Queen	City	Medicare	Ins /Cash
Florida	33182	Miami	\$ 187.42	\$ 234.27
N Carolina	28204	Charlotte	\$ 161.84	\$ 202.30
New York	11415	Queens	\$ 205.47	\$ 257.14
Minnesota	55401	Minneapolis	\$ 169.57	\$ 211.96
Texas	77201	Houston	\$ 177.83	\$ 222.28
Washington	98101	Seattle	\$ 169.56	\$ 211.96
California	90012	L.A.	\$ 192.59	\$ 240.73

First Visit
Cost per therapy
Number of therapies

National Average = \$878.00

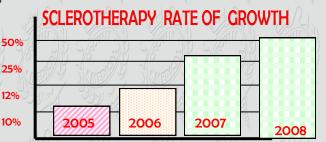
National Average = \$ 180.61

National Average = 12

Total therapies per patient National Average= \$ 2167.61

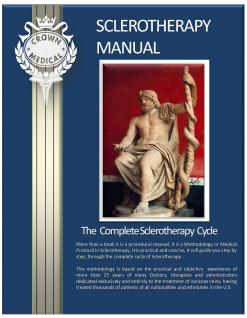
National Average per Patient = \$3,040.00

Columns
Represent
% of Growth,
from prior years



Another important factor to consider is the rate of growth for this type of procedure. Above is the trend for Sclerotherapy in the last 3 years and when you consider the coming of age for the baby boomers, it's bound to bring an enormous demand for this service.

## **DOCTORS MANUAL**



This 425 page manual that covers all a doctor needs to know, in order to successfully implement Sclerotherapy Procedure in his/her office or center.

The methodology presented is based on the practical and objective experience of numerous doctors, therapists and administrators whom have been dedicated exclusively and entirely to the treatment of varicose veins for more than 26 years, having treated thousands of patients of all nationalities and ethnicities in the U.S

All the elements, techniques, and protocol involved in Sclerotherapy, is explained via the Sclerotherapy

Cycle ten step graphic.

All elements and phases of Sclerotherapy are broken down both from a medical and managerial point of view.

Each chapter/step constitutes a milestone within the Sclerotherapy cycle. Chapters are presented in the same logical order in which the task occurs when treating a patient's varicose disease.

Checklist are provided to establish a communication interface between all personnel involved doctors, nurses, therapists, and administrators. This system will guarantee you will be able to truly learn Sclerotherapy, form A to Z

After purchasing the manual(s) if you feel you may need to expand your understanding of this technique, you have the opportunity to enroll in one of our Sclerotherapy Courses; On-Location, Online-Live, Online-On-Demand. Each course is taught by personnel whom actively practices Sclerotherapy. Thus you have the advantage to network and share your con-

## Look at the T.O.C.

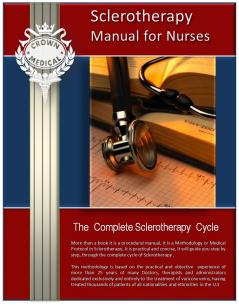


Detail explanation of the 22 Injection Techniques



Cost \$ 375 For only the Cost of 2 Therapies, To Order Call (786) 587—3202 Or www. COPAVIN. Com

## RN MANUAL



Sclerotherapy Manual for Nurses has been prepared especially for Nurses. As with the doctor's manual the Sclerotherapy Cycle is divided in 10 Step.

Each step of the Sclerotherapy Cycle is examined and broken down for the need of each professional, Each chapter/step is presented in the same logical order in which the task occurs when treating a patient's varicose disease.

All elements and phases of Sclerotherapy are broken down both from a medical and managerial point of view. This system

will guarantee you will be able to truly learn Sclerotherapy, form A to Z

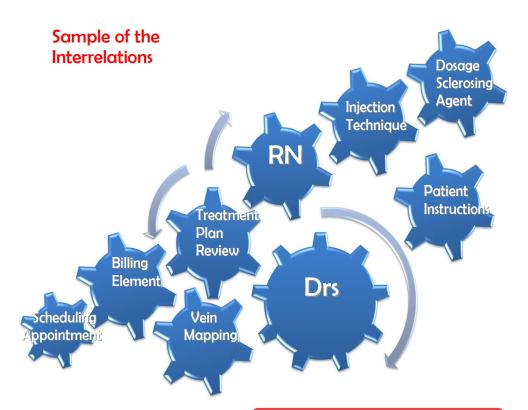
This book has been tailored to summarize the RN responsibilities. Checklist summarizing the RN's responsibilities can be is found at the end of each chapter.

The methodology presented is based on the practical and objective experience of numerous doctors, therapists and administrators whom have been dedicated exclusively and entirely to the treatment of varicose veins for more than 26 years, having treated thousands of patients of all nationalities and ethnicities in the U.S More than a book it is a procedural manual which brings to you the Methodology or Medical Protocol in Sclerotherapy.

After purchasing the manual(s) if you feel you may need to expand your understanding of this technique, you have the opportunity to enroll in one of our Sclerotherapy Courses; On-Location, Online-Live, Online-On-Demand. Each course is taught by personnel whom actively practices Sclerotherapy. Thus you have the advantage to network and share your concerns with other professionals in Sclerotherapy doctors, nurses, and Sclerotherapist.

### Interrelation Between DR & RN

This a practical Manual and it show the interrelations between Dr, RN and the different Task





These manuals will give you guidance every step of the way

Cost ..... \$ 375

Only for the Cost of 2 Therapies )
To Order Call (786) 587—3202
Or go to www. COPAVIN. Com

## **SCLEROTHERAPY SEMINARS**



All of our Sclerotherapy training is based on one of Crown Medical's Sclerotherapy Manuals. We Offer different types of course or seminars formats for your convenience.

You could select any type of format that is best for your in the time you require to learn Sclerotherapy. We offer 3 different type of seminars formats in one day seminars as well as five day comprehensive courses. Therefore you have to select 1 out of 6 possible combinations, for your Sclerotherapy Training Needs, however, each course/seminar ensures all elements and phases of Sclerotherapy are covered, of course, with different levels of detail.

The objective of all Courses is to go through the complete Sclerotherapy cycle and provide you with the comprehensive training you need to implement a successful Sclerotherapy practice, The one day seminar is designed for those with experience, The five day course is for those starting Sclerotherapy and wish to obtain an in-depth study of all details of the Sclerotherapy process, Depending on the level of expertise you may have, select the appropriate training option for you.

## **TYPE OF FORMATS**



## **Type of Seminars**



## On Location (Traditional methods)

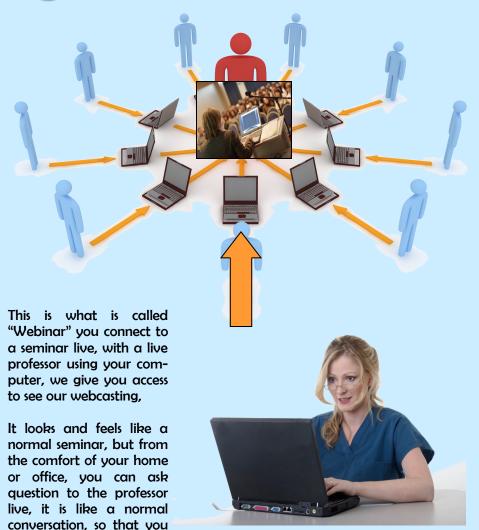
On location course are given, usually in Orlando, Disney World, or and International Curse, the objective is that the Dr or RN can double up a Family vacation and training, Program training days are one more day, the One day course converts to a two day, the 5 day to a 6 day because we cut some hours so that you can also enjoy a family vacation. However each course/seminar ensures all elements and phases of Sclerotherapy are covered, in the level of detail selected.

The objective is to go through the complete Sclerotherapy cycle and provide you with the comprehensive training you need to implement a successful

## **SEMINARS FORMATS**



## On Line Live, or "Webinar"



can be in the classroom without the traveling expense, it is very practical you will have the same course as if you were there, as a matter of fact some times we transmit, these type of seminar from the seminars on location others form the classroom at Crown Medical Centers

## **SEMINARS FORMATS**



## On Demand Seminars

You will receive a normal standard seminar the same one as live, Which you can request on demand, It works just like the TV cable Co. or satellite dish does with a movie

It looks and feels like a normal seminar, but from the comfort of your home or office. This type of seminar is ideal for those who have a difficult schedule or night hours

On Demand does not mean you are alone, You could also ask question to the professor, vial email, when there is a subject you wish clarification on.



This type of seminar also includes the ability for you to exchange with the

professor or other students via special programmed blogs of CopaVin.

You could also get the option to talk to the professor live via phone, , within the time frame permitted by the seminar for this activity.

CopaVin Sclerotherapy Training Program, make this option a very good and special giving the student lots of advantages, so that you can feel that you are in the classroom, without the traveling expense, without missing work, and at your own time.

it is very practical option, you will have the same course as if you were there, live, as a matter of fact some student like it better than live because they could "rewind" and hear again what the professor said or did, , You can stop it at your convenience and go to the bathroom, or continue the class at your discretion. An open class room 24 Hr a Day.





## LOOK AT THE BENEFITS WAITING FOR YOU

A complete and Comprehensive courses. Of 1 or 2 days, ONLINE LIVE or ON DEMAND or ON LOCATION

Norease your INCOME dramatically

Work a normal schedule

Get the respect you deserve

Necome a Specialist

Establish a business, Be your own boss

Get paid directly, Don't depend on Insurances or HMO's

Eliminate your risk and exposure; work with less stress

Apply today, Seats are Limited Call (786) 587 –3202

www. CopaVin .com

Calculate

your New

Income

## **TIME REQUIERED FOR SEMINARS**



How much time does the Sclerotherapy training requires ?



All of our Sclerotherapy training is based on one of Crown Medical's Sclerotherapy Manuals. We Offer one day seminars as well as five day comprehensive courses. Each course/seminar ensures all elements and phases of Sclerotherapy are covered, of course in different levels of detail. The objective is to go through the complete Sclerotherapy cycle and provide you with the comprehensive training you need to implement a successful new business. The one day seminar is designed for those with experience, The five day course is for those starting Sclerotherapy and wish to obtain an in-depth study of all details of the Sclerotherapy process, Depending on the level of expertise you may have, select the appropriate training option for you.

## SCLEROTHERAPY SYLLABUS

#### Curriculum

#### **Lesson No 1**

Eleven Steps of the First Visit
Physical Examination
Functional Tests
3D Venous Map
Venous Classification—Multifactor Scale
Differential Diagnosis
Managing Therapy Options
Review & Charts, Summary of the First Medical Visit

#### **Lesson No2 The 3D Venous Map**

Objective and Benefits of the Venous Map Venous Map Procedure for Filling out the Venous Map International Venous Classification (CEAP) Varicose Vein Scale and Categories Charts and Summary of the Steps for 3D Venous Map

#### Lesson No 3 Vascular Tests

Types of Vascular Tests
Arterial Doppler
Steps for Arterial Doppler
Arterial Imaging
The How and Why of Venous Examinations
Techniques Used in the Examination
Deep Vein System
Superficial Vein System
Summary of Vascular Tests

#### **Lesson No 4 Evaluating Test Results**

List of Sclerotherapy Indications
List of Contraindications
Results Derived from the Second Visit
How to educate the Patient, Avoid Problems
Informed Consent
Charts and Summary of the Second Visit

Continue in next pages......

## **SCLEROTHERAPY COURSE CONTENT**



Crown Medical presents their Book, & Courses in the same logical order in which each task occurs when treating a patient's varicose disease. Each chapter tackles a milestone within the:

"The Scierotherapy Cycle"

## SCLEROTHERAPY SYLLABUS

#### Curriculum

#### **Lesson No 5 Therapy Estimates.**

Evaluating Test Results
Importance of Estimates, Why do we need estimates
Problems with the Estimates
Methodology for Making Estimates
The Six Steps methodology
Patient Index-Mathematical Formula
Therapist Index-Mathematical Formula
Estimate of Required Therapies
Mathematical Formula
Cost of Therapy
Determine your price level
Patient expectation
Charts and Summary of How to Make
Sclerotherapy Estimates

#### **Lesson No 6 Treatment Plan**

How to prepare a treatment plan
Elements to be considered in the Treatment Plan
The 8 Steps for Developing the Treatment Plan
Goals to be Reached with Sclerotherapy
Pre-Sclerotherapy Recommendations
Summary Chart of the Estimate Process

#### **Lesson No 7 Performing Sclerotherapy**

Physiopathology of Sclerotherapy Classification and Use of Esclerosantes Concentration of the Medication How to prepare "DOSAGE" The Dichotomous Technique The different Sclerotherapy Method or Schools

#### **Lesson 8 The Essence of Sclerotherapy**

The 13 Steps of Sclerotherapy
The 22 Most Important Injection Techniques
The Second Sclerotherapy
How to Control the Sclerotherapy
Charts and Summary of Sclerotherapy Procedure

## SCLEROTHERAPY SYLLABUS

#### Curriculum

#### **Lesson 9 Sclerotherapy Complications**

List of Sclerotherapy Complications
Treatment for Each Complication
Urticaria,
Superficial Thrombus,
Skin Necrosis,
Blisters,
Hyperpigmentation, etc.)
Serious Systemic Reactions
Eight Factors that Increase Risk of DVT/PE

#### **Lesson 10 Sclerotherapy Control & Progress Report**

Objectives of Controlling the Progress of Treatment How to prepare a Progress Report Type and Frequency of the Treatment Control Therapist Report on the Progress of Sclerotherapy Physician Report on the Treatment Plan

#### **Lesson A – B – C** (Included in the 5 day course only)

Anatomy and Physiology of the Vein System
Deep Vein System
Superficial Vein System
Perforators

Anatomical References
The Endothelium and its Functions
Physiology of the Vein System
Pathophysiology of Varicose Veins

Manifestations, Conditions and Complications
Photographic References / Before & After---Side Steel

Graphic Summary of the Full Sclerotherapy Cycle

#### **Lesson 11 Questions & Answers on Sclerotherapy**

Review of Main topics in Lesson 1 thru 10

#### Lesson 12

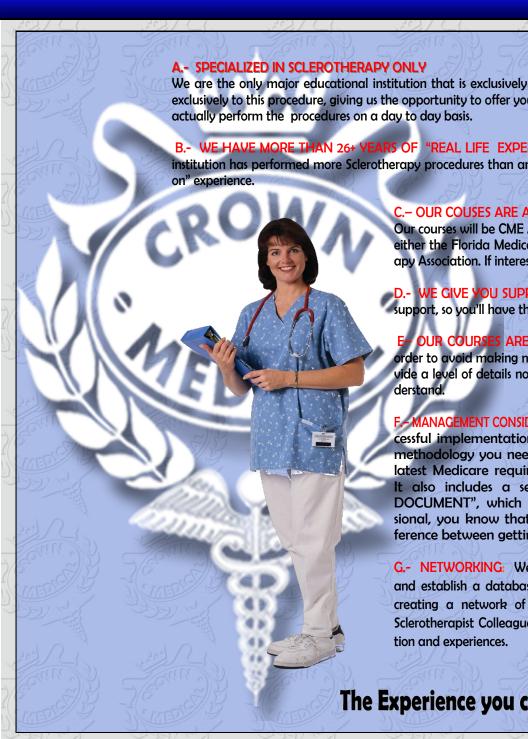
Exercise and sample on each of the topics learn in lesson 1 thru 10 approximately One hour per Lesson doing developing samples and exercise Lesson No7 takes 4 Hours by it self

#### Lesson 13

Open Discussion of topic learn in each lesson One hour for each Lesson 1 thru 10 www. CopaVin .com

## Learn with the Specialists,

## Learn with t



## he Best,

## Learn with CopaVin

specialized in Sclerotherapy, and Sclerotherapy alone. All our efforts are concentrated uthe most refined and comprehensive learning experience possible, taught by those who

RIENCE": We bring to you our 25+ years of experience performing Sclerotherapy. Our ny other in the USA. You will find therapists, professors and staff that have "real hands-

ACCREDITED BY ONE OF THE FOLLOWING INSTITUTIONS: AMA, FMA, AAFP, or ASA. Accredited and designated for American Medical Association PRA Category 1 Credits, by all Association, American Academy of Family Physicians, or by the American Sclerothersted in CME, or CEU, tell us your area and we could let you know when to take course

ORT: Your education does not end with our seminar. Our courses include post seminar e confidence and never feel alone.

COMPREHENSIVE: As a medical professional you know how careful you must be in histakes, "the devil is in the details", and that is what makes CopaVin the BEST; we prote found in any other Sclerotherapy Course, just check out our syllabus and you will un-

DERATIONS: CopaVin considers management activities paramount for the sucn of Sclerotherapy. This course will provide you with information and proven d in order to effectively bill insurance companies as well as to understand the

rements in your area. ection on "HOW TO as a Medical Profestical mean the difing paid or denial.

e organize, coordinate, se with all our students, experienced Advanced es to exchange informa-



an trust!

Web Site www. CopaVin.com



## **CALCULATE YOU**

DETERMINE YOUR
NEW INCOME
FROM
SCLEROTHERAPY



Determine reimbursement amount In your geographical area. National average is \$ 180.61.



Determine how many new patients with varicose veins you plan to see on a monthly basis, (first time visits).



Now multiply the average number of treatments per patient (which is approximately 12 to be conservative).

Number of Treatments: 12 X Number of Patients per Month: =



Multiply the above number of treatments performed on a monthly basis by 12 months.

Total monthly treatments : \_\_\_\_\_ X 12 Months = \_\_\_\_



Multiply the above number of treatments you will perform on a yearly basis by the Reimbursement of each

Total Yearly treatments : \_\_\_\_\_ X 180.61 average = \_\_\_\_

YOUR NEW INCOME FROM SCLEROTHERAPY



## R NEW INCOME



#### WORKSHEET

Calculate your Return Over Investment

HOW MANY PATIENTS DOES IT TAKE TO PAY FOR THE COMPLETE COURSE?:

**One Patient Only** 



IMPORTANT NOTE: Please add other procedures to your total income; Such as performing diagnostic testing, medical evaluation, follow up, etc. Please continue on the next page.



### ADD DIAGNOSTIC TESTING TOO

## DIAGNOSTIC TESTING ADDS TO YOUR NEW INCOME



Determine reimbursement amount in your geographical area for each new procedure

 Venous Doppler
 ( 93965 ) \$ 135.99
 Learned in Course No 3

 Arterial Doppler
 ( 93923 ) \$203.49
 Course No 3

Venous Ultrasound (93970) \$208.48
Arterial Ultrasound (93925) \$198.04

Learned in Course No 4





Multiply the above range, times number of patients on a yearly basis.

1st diagnostic—income is : \_\_\_\_\_X No of Patient in Yr : \_\_\_\_\_Total : \_\_\_\_\_\_
PLUS 2nd diagnostic test

2nd diagnostic—income is: X. No of Patient in Yr ; Total :



Add both totals and divide by 3 to estimate an average income, it is better always to be conservative.

# YOUR NEW INCOME FROM DIAGNOSTIC TESTING

www. CopaVin.com



# **SUMMARY**

1	INCOME FROM SCLEROTHERAPY	
2	INCOME FROM DOPPLER	
3	INCOME FROM ULTRASOUND	
4	INCOME FROM EVALUATION	
5	INCOME FROM OTHER	



# Courses designed with all the details necessary to be totally successful

Comprehensive Vein Evaluation - You will learn all the details to conduct a comprehensive medical evaluation of PVI, from differential diagnosis to Sclerotherapy methods to use, to treating complications. It's a real comprehensive course from a to z.



How to prepare a complete treatment plan - What elements to consider, how to document your medical records in order to avoid possible problems and get paid, how to estimate length of treatments.

Arterial & Venous Doppler and Ultrasound Evaluation - You will learn all the steps and required methodology to be able to incorporate 5 procedures into your practice, increase the accuracy & quality of the treatments while increasing income.



CPT reimbursement Codes: 93965, 93923, 93970, 93925



5

The 22 different Sclerotherapy techniques - You will learn all of the different types of Sclerotherapy techniques available. You will learn how to treat complications, and best of all how to avoid them; You will go through the complete cycle of Sclerotherapy.

How to Bill, How to Document, Informed Consent and much more.... You can perform the best Sclerotherapy in the world; you can be the best Doctor; but if you don't know "How to Bill", "How to Document", "How to Protect Yourself"; you could not survive.



Our course are based on Crown Medical Methodology, CopaVin is dedicated exclusively to Sclerotherapy training, to bring you the best possible experience by an Institution that does this procedure on a daily basis and has been doing so for the past 26+ Years.

Our courses were designed by a Committee of Doctors, Nurses, and Health Care Professionals as a walkthrough for the treatment of Varicose Veins, so that no detail is left out, which gives you all the necessary tools to implement a successful practice of Sclerotherapy.



ONLINE LIVE , form the comfort of your home or office, saving in all traveling expenses

**ON DEMAND** On your time form the comfort of your home and with direct contact with a live professor.

# CopaVin The experience you can trust













# Sclerother



We offer our students the possibility to be able to obtain the "SCLROTHERAPY CERTIFCATION" from Crown Medical, For next available exam date go to www. CopaVin. Com

# apy Certification



## **DIPLOMA & CERTIFICATE**



### **Obtaining a Sclerotherapy Certification**

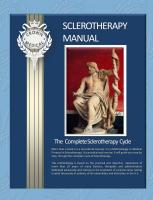
Once you complete the course offered by CopaVin , you could apply for examination in order to obtain Crown Medical Sclerotherapy Certification. To obtain **The Certificate in Sclerotherapy**, you also must meet these other requirements such as , You must show proof of medical education such as MD, RN, DO, DPM, PA, etc, and show that you have a valid and active license to practice your specialization in medicine for an area / State / Province: For International student are the same requirements or you can present a validation of Medical studies through any US embassy and have met CROWN MEDICAL requirements. The final process will be a direct interview with the candidate. Before approval for Certification Examination could be given

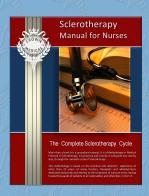


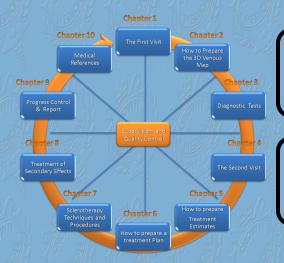


Web Site www. CopaVin. Com

### **HOW MUCH DOES IT COST?**







Sclerotherapy One Day Course + Manual Cost .......\$ 1, 375

Sclerotherapy Five Day Course + Manual Cost ....... \$ 3,700

( Only for The Income produce by the 1st Patient

## TESTIMONIALS FROM YOUR COLLEAGUES



Crown Medical conducts post seminar surveys in order to maintain the utmost quality in our courses, and incorporates any and all suggestions that may arise. We conducted these surveys by groups in three phases, immediately after the seminar, six months after, and a year after. These are some of the most typical comments expressed by our students:

#### **COMMENTS**

"I can't believe I didn't do this sooner; I've missed out on a lot of time with my family, and money".

"I didn't know you could bill Medicare and some insurance companies."

"After I took all the courses on performing Sclerotherapy, my life changed for the better."



"I was thinking this course would be the same as all other CME's, but Crown Medical made it easy and interesting. I found the practical application and teaching methods to be very helpful." Impressive.

"As an RN I'm glad I took this course it has opened many doors for me". Now I have many Doctors call me to work for them.
They want my Sclerotherapy expertise"



"Where were you guys? My only regret is not having done this course before"

"I wish all my returns on investments were as solid as my decision to take your course. Thank you to Dr. Mason and Crown Medical"

"Thanks for the class. As a Physician Assistant I can't believe I didn't take it before. It was 100% better than I thought, not only because of the presentations and materials but the didactics as well, you can tell the experience the professor has"

"The only regret I have is not bringing my staff with me to the course, But now since everybody is trained, I can go on vacation and relax"



## **ABOUT PAYMENTS**

## It is Easy, Simple and Affordable

We accept









For your convenience we accept all types of Credit Cards which gives you the facility to pay at your pace. We also accept Personal Check and of course Cash.

## Best return over investment in your life

With ONLY ONE patients, you will pay for the entire comprehensive 5 day course, making Crown Medical your BEST Return on Investment.

## You have two ways of



# ENROLLMENT

The Enrollme	nt Process at CopaV	in is simple. 5 step process Only.
Step 2 Gather Information Step 3 Confirmation	Select the particular course format and the Give General Standard Information need for Make sure we got all your registration right Process your payment electronically We will work with you in order to help with	the course selected, the date, place, etc,
1 Fill this App	olication or 2	Go to Web Site Directly
Selection	Selection of Course Format    Course   Course	
Full name :		
Degrees:	University of :	
Contact Phone :	Alternative	THE THEORY THE THE
Ple	ease select one option in e	ach column
1 Type of Course	2 Course Format	3.— Cost of Course
San A San A		
One Day Seminar	On Demand	One Day \$ 1,375
Five Day Seminar	Online Live	Five Day \$ 3,700
4 104	4 1	of log a
Certification Exam	On Location	Exam Data B \$275
Go to Web site www. Copal	Vin and Verify time and place o	f Course format Requested , also g
to Terms and Condition for	full and complete disclosure. (T	his is our Informed Consent)
Start Date Requested	1. 24 D	
End Date		
Manual Included in P	Price :Yes : No :	
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	CopaVin R 6785 SW 40	egistration Department
	Miami, Fl 3	
ALL DOWNS	V -(3/187	

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Cashiers Check Compo	any Check O Mon	ey Order O Credit Car	d Other
If paying with Credit Card	please fill in the f	following	
Type of Credit Card VISA [ ] Ma	asterCard[ ] Ame	erican Express [ ] Discov	ver[]
Name as it appears on Credit	Card :	The state of the s	War and a second
Credit Card Number :	80 10 80	10 810 10 81	0 10 8
Bank or Issuing Institution of t	he Credit Card :	TENEDA PENEDAR	) SUEDY &
Date of Issue :Control Number in the Back o	_ Date of Expirat	tion:	" Shirt
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Control Number in the Back o			
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I accept the terms and conditions f	for the course and po	ayment established by Co	opaVin
I accept the terms and conditions f	for the course and po	ayment established by Co	opαVin
3 3	for the course and po	ayment established by Co	opaVin

#### Questions & Answers



Q.- Why should I choose Crown Medical? We are the only major educational institution that is exclusively specialized in Sclerotherapy, and Sclerotherapy alone. All our efforts are concentrated

exclusively to these procedures.

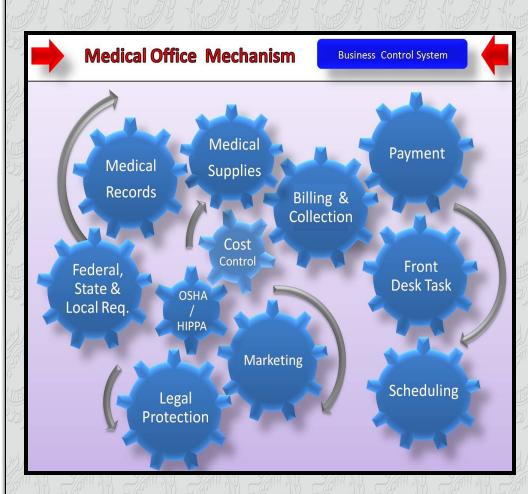
- Q.- Who can attend? Any Licensed Medical Doctors, Residency Students, Physician Assistants, Nurse Practitioners, Registered Nurses DPM, and International Doctors or Nurses, who's license are recognized by the US embassy.
- Q.- Who teaches the course? All of our courses are taught by Doctors, whose sole practice is Sclerotherapy and Sclerotherapy alone.
- Q.- How long has Crown Medical been in Business? We bring to you our 26+ years of experience performing Sclerotherapy. The "real hands-on" experience.
- Q.- To start a practice, what equipment is needed, what is the projected start up cost? Don't worry. Our Business Course thoroughly reviews this and many other elements associated with opening and operating a new Sclerotherapy center.
- Q.- Will I get Continuing Medical Education Credits? It depends, Crown will provide (CME) for each course through Joint Sponsorships with different organizations such as the American Academy of Family Physicians (AAFP), American Medical Association (AMA), State Medical Associations, or the American Sclerotherapy Association (ASA), depending on location and amount of credits needed.

- Q.- Are courses taught in SPANISH? Our International Division also gives these course in Spanish and German.
- Q.- Are Simulcast Courses accredited?
  There is no difference between our Simulcast and in-class courses.
- Q.- How accurate is the Income Calculator? Our calculator is accurate and based on the Medicare CPT code in your area with the National average of 12 therapies per patient. Private or Insurance patients traditionally pay a higher premium. Just one or two patients will cover your expense of our course, that's why we recommend the inclusion of a staff member to complete the course, which will assist you performing the treatment while you are continuing your regular practice.
- Q.- Can I get Support after successfully completing the course? Absolutely, you have with us the via to obtain direct consultation in any phase of Sclerotherapy implementation we support all our former students.
- Q.— How can I save the most? You can save the most by registering for the Online on Demand course, which also includes talking to the professor Live, but in the comfort of your Home and at your discretion

For any other questions, please go to our web site and click on our <u>Contact Us Page</u> and e-mail us your question(s). We are here to help you.



#### LEARN THE BUINESS SIDE OF SCLEROTHERAPY



With CopaVin you are assured of having the experience you can trust, in order to implement successfully Sclerotherapy.

You can Obtain the Complete Sclerotherapy Cycle, you can get all the necessary elements form the 22 Injection Technique to the Business Components

